

## Influence, Inquiry & Implications: A Leader's Path to the Future (I<sup>3</sup>)

### COURSE NUMBER    **FAA01249**

For information about this course, contact:  
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### DESCRIPTION AND LEARNING STRATEGY

Many experienced managers have, and will continue to derive increased professional leadership skills through the *Influence, Inquiry & Implications* experience. In support of a more effective workplace, participants will focus on enhanced organizational influence and self-management. They will consider strategies to integrate technological and interpersonal capabilities and make an impact on the resolution of cross-functional and systemic issues.

Participants develop their abilities through a series of leadership skills assessments, structured experiences, skill-based workshop sessions, group dialogue, evening preparation activities, and opportunities to reflect. The course goal is to integrate improved self-management behaviors with expanded influencing strategies to support, initiate, and guide positive organizational outcomes.

### OBJECTIVES

At the conclusion of this course, participants will enhance the following skills:

- Enhance their ability to influence organizational performance.
- Integrate cultural awareness and systems thinking strategies in resolving organizational issues.
- Select specific opportunities and develop plans to influence their workplace.
- Identify and develop strategies for integrating leadership skills.
- Assess the impact of perceptions, assumptions, and actions on workplace effectiveness.
- Enhance feedback, inquiry, and networking skills.
- Improve conflict management and interpersonal skills.

### RELATED COMPETENCIES

- |                                     |   |
|-------------------------------------|---|
| • Accountability and Measurement    | • Developing Talent                     |
| • Agility                           | • Innovation                            |
| • Building Alliances                | • Interpersonal Relations and Influence |
| • Building Teamwork and Cooperation | • Problem Solving                       |
| • Communication                     | • Strategy Formulation                  |

### CLASS SIZE

18 participants

### LENGTH

6½ days  
(Tuesday, 8:00 a.m. –  
Wednesday, 12:00 noon  
of the following week)  
52 hours

### LOCATION

FAA Center for  
Management and  
Executive Leadership  
Palm Coast, Florida

### UPCOMING DELIVERIES

(see [FY07 Schedule](#))

### WHO SHOULD ATTEND

Middle or senior managers

### ENROLLMENT

To enroll, contact your line organization's training coordinator, or to arrange a **fee-for-service delivery**, call Shep Curl at (386) 446-7132.

### PREREQUISITE

None

### PRECOURSE

Approximately four weeks prior to class start, you will receive an email detailing assignments, including the Managerial Success Profile, that must be completed prior to your arrival at CMEL.

### RELATED COURSES

Managing Change  
([FAA01306](#))

Strategic Planning  
([FAA01275](#))

Strategy Implementation  
for Managers  
([FAA01296](#))